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### **KEY TAKEAWAYS**

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LET'S TALK OIL MARKETS: FUNDAMENTALS, TECHNICALS, AND CORRELATIONS 09.06 @ 11am EST



Special Guests: Tony Greer, Joshua Pollard, Markets & Mayhem



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### **CHIGRL'S KEY TAKEAWAYS**

#### Joshua Pollard

#### 1. On rig count decline/DUC drain/US production

This already has to a degree. There is no uptick in drilling right now. It is a weird \$85 oil right now, no one is really interested in drilling more right now. He believes we will start seeing big production declines over the next 30-60 day.

#### 2. On Supply chain and labor issues

Labor issues are getting better, but that is because everything is shutting down. Supply chains have gotten a bit better. LNG trucking maxed out right now. Propane costs have come down.

#### 3. On well decline rates

People are fighting over wells right now, its feast of famine right now.

#### 4. On what other basins look like there is opportunity aside from the Permian

There is not a lot of of opportunity right now, all the good stuff is already is already taken. If you want good stuff you either you have to find a massive new field or start taking out other companies.

Sooner rather than later, offshore Canada is the only place to go.

#### 5. On higher interest and have they started affecting operators right now

Larger ones that can make deals is is not much of a problem, but been pretty brutal for medium and small outlets. A lot of restructuring going on right now.

#### 6. On carbon capture

He thinks oil companies need to focus on producing more oil. He thinks carbon capture is a distraction and waste of time, if it were not for government subsidies, these projects would not be as popular.

#### Final thoughts:

Consolidation will continue to happen, offshore will continue to be strong, over next couple months we are going to see where these shale companies are at they are in pretty rough shape.

#### **Tony Greer**

#### 1. On the Yen steep decline and BOJ

If BOJ intervenes, they will stop USD/JPY in its tracks, but it may not do much to stop the dollar rally. If rates keep rising, dollar will continue to march higher.

#### 2. On how are you playing energy market right now

He got his clients into energy at the end of July and is still positioned long. If you are following the narrative you are not shocked at all about Saudi and Russia cut extensions. This was how you would expect the narrative to play out as soon as the coast was clear on Biden SPR sales. He imagines that they are going to take every opportunity to ratchet oil higher. Also, Biden does not have a good relationship with Saudi Arabia and they are great having higher gasoline prices in the US going into an election year.

He still this this market is ripe with opportunity.

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## **CHIGRL'S KEY TAKEAWAYS**

**3. On why have broader markets and energy remained so resilient in the face of rate hikes** Damage has not been that bad, VIX is still in the teens and there just seems to be more money wanting to come into the market.

Seeing a giant rotation in S&P where natural resources stocks have come back to like and tech stocks that were flying have backed off quite a bit.

Hard to fade stock market with AI craze going on, natural resources coming back to life and CPI and PPI ticking back higher a bit and there is an inflationary impulse in the market which has natural resources coming back to life.

Stock market is in cruise control mode right now.

**4. On fiscal policy fighting monetary policy heading into an election year** Its push and pull right now with stimulus from inflation reduction act versus Fed policy

**5.** On base and industrial green metals lag right now, given the green transition LME stocks are low, but they are fighting a strong dollar right now. Right now he is not playing this market. Nothing has been that compelling in the market right not.

#### 6. Thoughts on recent push against ESG

What stands out to him all year, is following the path of the solar ETF \$TAN which has crashed well off the highs.

Lots of talk about climate hoax all over the internet. Narrative is falling apart.

Another signal he is watching is uranium, which is starting to get interest again, which says that world is looking at nuclear again.

#### Final thoughts:

Market has been a bar crawl. He is trading in shorter time duration right now. This year more important to clip winners and be super disciplined and more on to the next one.

#### Mayhem

#### 1. Thoughts on Powell's next move especially with higher energy prices

He does not believe there will be a hike in September meeting, likely end of this year. Strong correlation between oil and PPI.

	SWTIC Light Crude 04 - Continuous Contract (ECO) C ME      8 - to 32    9 - 59-2022 Open 80.00 High 18.07 Low 50.02 Close 10.50 Volume 42.00 Log 1.14 (+1.3 + 1.14 (+1.14	tscom
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27		135
26		130
26		125
25		253.30
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## **CHIGRL'S KEY TAKEAWAYS**

Waiting on August inflation data, but likely it will show its ticking higher and Powell will have to raise again at the end of the year.

#### 2. With rising energy...are we headed for stagflation

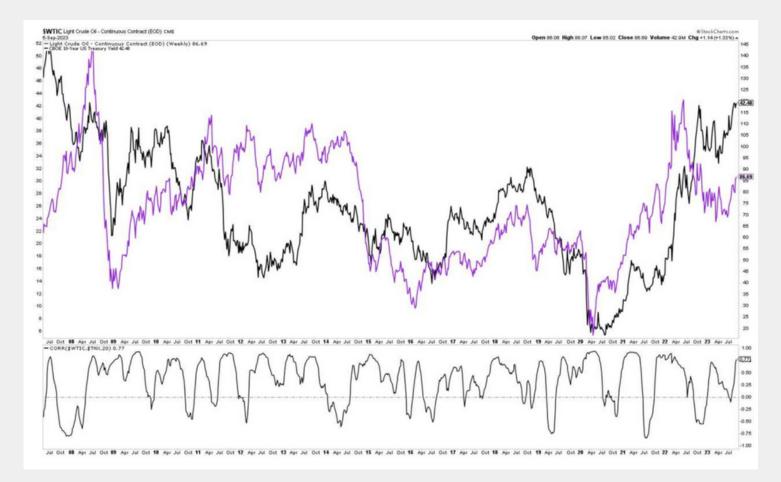
We are seeing some softness in the labor market, especially with the government revising down employment data every month.

We could see labor market start to weaken significantly with energy higher. This is all happening without China really coming back on line. If they stimulate as they say they are this could change the face of inflation being the largest commodity consumer in the world.

We are not there yet, but he thinks we have to discount a soft landing at the very least.

#### 3. On treaury market correlation with energy

#### 10-year note yields vs WTIC



#### 4. 5y-5y inflation TIPS not reacting to higher oil prices

He thinks this may be a late 3rd quarter/4th quarter theme, as we see some concerns that we have not had this immaculate disinflation. That instead inflation is becoming more structural and entrenched.

#### 5. On hard landing vs hard landing

Positive fiscal impulse is winding down, they might not have much capacity to stimulate next year. He leans toward a hard landing.

Milestones on that road he is looking for: Jobless claims 300K plus for two month or more Services to contract

Unemployment rate to tick higher than 4% Higher defaults in consumer loans

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### **CHIGRL'S KEY TAKEAWAYS**

### 6. On delinquencies ticking up...it is coming from a very low rate. Should we focus on rate of change or it is a big todo about nothing

It really is not that big of a deal yet. It is really hitting the younger generations right now and not as much for the older generations. You are going to need to see unemployment tick higher for this to be more meaningful. Commercial real estate is another story. Right now its all a generation issue.

#### **Final thoughts:**

Looking out over the next year and beyond, what interests him are opportunities in the old economy and inflation is going to be further embedded potentially for years to come. We have been in an era of abundance for the last 40 years but we are entering an era of scarcity.

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